Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# Filing at a Glance

Company: Annuity Investors Life Insurance Company

Product Name: Annuity Individual Fixed SERFF Tr Num: GRAX- State: Arkansas

G126766469

TOI: A07I Individual Annuities - Special SERFF Status: Closed-Accepted State Tr Num: 46478

For Informational Purposes

Sub-TOI: A07I.001 Equity Indexed Co Tr Num: AR031950300004 State Status: Filed-Closed

Reviewer(s): Linda Bird

Author: SPI Disposition Date: 08/13/2010

GreatAmericanFinancialRes

Date Submitted: 08/12/2010 Disposition Status: Accepted For

Informational Purposes
Implementation Date:

Implementation Date Requested:

State Filing Description:

Filing Type: Form

# **General Information**

Project Name: Annuity Individual Fixed Status of Filing in Domicile: Pending

Project Number: Date Approved in Domicile:
Requested Filing Mode: Informational Domicile Status Comments:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Market Type:

Group Market Size:

Group Market Type:

Filing Status Changed: 08/13/2010 Explanation for Other Group Market Type:

State Status Changed: 08/13/2010

Deemer Date: Created By: SPI GreatAmericanFinancialRes

Submitted By: SPI GreatAmericanFinancialRes Corresponding Filing Tracking Number:

Filing Description:

Please accept this letter as notification to your department of Annuity Investors Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1405005NW/P1405105NW, which were approved for use in your state on 09/15/05, under file number 30538.

We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Variables document is enclosed for your records.

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Company and Contact**

#### **Filing Contact Information**

Juli Fleming, Senior Compliance Analyst jfleming@gafri.com

P. O. Box 5420 513-412-0018 [Phone] 10018 [Ext]

Cincinnati, OH 45201-5420 513-412-1470 [FAX]

**Filing Company Information** 

Annuity Investors Life Insurance Company CoCode: 93661 State of Domicile: Ohio

P.O. Box 5423 Group Code: 84 Company Type:
Cincinnati, OH 45201-5423 Group Name: Great American State ID Number:

Cincinnati, OH 45201-5423 Group Name: Great American Financial Resources, Inc.

(800) 854-3649 ext. [Phone] FEIN Number: 31-1021738

-----

## **Filing Fees**

Fee Required? Yes Fee Amount: \$50.00

Retaliatory? No

Fee Explanation:

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

Annuity Investors Life Insurance Company \$50.00 08/12/2010 38736596

 SERFF Tracking Number:
 GRAX-G126766469
 State:
 Arkansas

 Filing Company:
 Annuity Investors Life Insurance Company
 State Tracking Number:
 46478

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Accepted For Linda Bird		08/13/2010	08/13/2010
Informational			
Purposes			

#### **Amendments**

Schedule	Schedule Item Name	Created By	Created On	Date Submitted
Supporting	Cover Letter	SPI	08/12/2010	08/12/2010
Document		GreatAmericanFi	n	
		ancialRes		

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Disposition**

Disposition Date: 08/13/2010

Implementation Date:

Status: Accepted For Informational Purposes

Comment:

Rate data does NOT apply to filing.

 SERFF Tracking Number:
 GRAX-G126766469
 State:
 Arkansas

 Filing Company:
 Annuity Investors Life Insurance Company
 State Tracking Number:
 46478

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

Schedule	Schedule Item	Schedule Item Status	<b>Public Access</b>
Supporting Document	Flesch Certification		No
Supporting Document	Application		No
Supporting Document	Life & Annuity - Acturial Memo		No
Supporting Document	Explanation of Variables		Yes
Supporting Document	AR - NAIC TRANSMITTAL DOCUMENT,	i	Yes
	AR - NAIC FORM FILING ATTACHMENT	Γ	
Supporting Document (revised)	Cover Letter		Yes
Supporting Document	Cover Letter	Replaced	Yes

SERFF Tracking Number: GRAX-G126766469 State: Arkansas

Filing Company: Annuity Investors Life Insurance Company State Tracking Number: 46478

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

**Amendment Letter** 

Submitted Date: 08/12/2010

**Comments:** 

Attached you will find the completed Cover Letter for this filing.

I apologize for any inconvenience this may cause.

Juli Fleming

**Changed Items:** 

**Supporting Document Schedule Item Changes:** 

**User Added -Name: Cover Letter** 

Comment: AR.PDF

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Supporting Document Schedules**

Item Status: Status

Date:

Satisfied - Item: Explanation of Variables

Comments:
Attachment:
NW - EOV.PDF

Item Status: Status

Date:

Satisfied - Item: AR - NAIC TRANSMITTAL

DOCUMENT, AR - NAIC FORM

FILING ATTACHMENT

**Comments:** 

**Attachments:** 

AR - NAIC TRANSMITTAL DOCUMENT.PDF AR - NAIC FORM FILING ATTACHMENT.PDF

Item Status: Status

Date:

Satisfied - Item: Cover Letter

Comments:
Attachment:
AR.PDF

## Explanation of Variables Individual Deferred Annuity Contract Form No. P1405005NW/P1405105NW

#### **BRACKETS**

• Hard Brackets [ ] – Denote that provision or text is variable.

#### **CONTRACT**

#### **Specifications Page**

- Owner Will insert name of the Owner.
- Age of Owner Will insert Age of the Owner.
- Joint Owner Will insert name of Joint Owner, if any.
- Age of Joint Owner Will insert age of Joint Owner, if any.
- Annuitant Will insert age of Annuitant, if any.
- Age of Annuitant Will insert age of Annuitant, if any.
- Contract Number Will insert Contract Number.
- Contract Effective Date Will insert date contract is issued.
- Annuity Commencement Date Will insert the annuity commencement date. For non-qualified contracts the annuity commencement date will be the anniversary of the contract following the 85<sup>th</sup> birthday of the elder of the Owner of Joint Owner, if any, or the 5<sup>th</sup> Contract Anniversary, whichever is later. For qualified contracts, the annuity commencement date will be the owner's 70<sup>th</sup> birthday.
- Interest Strategy Application Date Will insert the date that money will be moved from the Purchase Payment Account into the selected strategies. Currently the 20<sup>th</sup> of the month.
- Account Value Payment Period Will insert duration of the Account Value Payment Period.
- GMSV Factor Will insert the percentage of the Purchase Payment used to determine the Guaranteed Minimum Surrender Value. (90%-100%)
- GMSV Rate Will insert the percentage rate used to determine the Guaranteed Minimum Surrender Value. (1%-3%)
- Guaranteed Minimum Declared Rate Will insert the minimum guaranteed declared rate. Will not be less than the minimum interest rate allowed under your state insurance law and applicable rules and regulations. Will be set at issue and not changed during lifetime of contract. (1%-3%)
- Purchase Payment Bonus Will insert the percentage of the Purchase Payment to be applied as a bonus. (0%-5%)
- Declared Rate Strategy Will insert the initial percentage of the Purchase Payment Account Value to be allocated to the Declared Rate Strategy as indicated by the Contract Owner.
- One Year Annual Point-to-Point Indexed Strategy Will insert the initial percentage of the Purchase Payment Account Value to be allocated to the One Year Annual Point-to-Point Strategy as indicated by the Contract Owner.
- Minimum Base Interest Rate Will insert the guaranteed minimum rate to be used for the Base Interest Rate for the Annual Point-to-Point Strategy. (0%-3%)
- Minimum Participation Rate Will insert the guaranteed minimum rate to be used for the Participation Rate for the Annual Point-to-Point Strategy. (50%-100%)
- Minimum Cap Will insert the guaranteed minimum rate to be used for the Cap for the Annual Point-to-Point Strategy. (2%-100%)
- One Year Average Indexed Strategy Will insert the initial percentage of the Purchase Payment Account Value to be allocated to the One Year Average Strategy as indicated by the Contract Owner.
- Minimum Base Interest Rate Will insert the guaranteed minimum rate to be used for the Base Interest Rate for the One Year Average Strategy. (0%-3%)
- Minimum Participation Rate Will insert the guaranteed minimum rate to be used for the Participation Rate for the One Year Average Strategy. (50%-100%)
- Minimum Cap Will insert the guaranteed minimum rate to be used for the Cap for the One Year Average Strategy. (2%-100%)
- Table Of Guaranteed Values
  - Ø Table of Guaranteed Minimum Surrender Value Will insert values based on purchase payments of \$1,000.00 received on the Contract Effective Date and each Contract Anniversary thereafter; and the GMSV Rate.

Page 1 of 2

### **Contract Data**

- Settlement Option Computations Will insert the minimum interest rate applicable to the contract.
- Settlement Option Table A Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.
- Settlement Option Table B Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.
- Settlement Option Table C Will insert values applicable to the minimum interest rate stated in the Settlement Option Computations paragraph.

Page 2 of 2

# Life, Accident & Health, Annuity, Credit Transmittal Document

1.	Prepared for the State of Arkansas									
	Department Use Only									
2.	State Tracking ID									
3.	Insurer Name & Address	Domicile	Insurer License Type	,	NAIC Group #	N.A	AIC#	FEIN#	State #	
P.O.	ity Investors Life Insurance Cor Box 5423 nnati OH 45201-5423	npany	ОН			084	93661		31- 1021738	
4.	Contact Name & Address		Telephone	#	Fa	x #	E-mail Address			
P. O.	. Fleming Box 5420 nnati OH 45201-5420		800-854-3649		3-412-1470			1		
5.	Requested Filing Mode  Review & Approval Combination (please explain): Other (please explain):						_			
6.	Company Tracking Number	AR0319	950300004							
7.	New Submission		ıbmission	Previous file	#					
			Individual	Franch	nise					
8.	Market	Group    Small   Large   Small and Large     Employer   Association   Blanket     Discretionary   Trust     Other:				Large				
9.	Type of Insurance A07I Individual Annuities - Special									
10.	Product Coding Matrix Filing Code		A07I.001 Equity Indexed							
11.	FORMS									

LH TD-1, Page 1 of 2 © 2009 National Association of Insurance Commissioners

12.	Filing Submission Date	08/12/10					
	2g ~ uw2	Amount Check Date					
13. Filing Fee (If required)							
	(If required)	Retaliatory Yes No Check Number					
14.	Date of Domiciliary Approval	pending					
15.	Filing Description:						
	)	on to your department of Annuity Investors Life Insurance Company's intent to expand the					
	range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1405005NW/P1405105NW, which were approved for use in your state on 09/15/05, under file number 30538.						
	We are expanding the range of the G Explanation of Variables document i	Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised is enclosed for your records.					
16.   Certification (If required)							
I HEREBY CERTIFY that I have reviewed the applicable filing requirements for this filing, and the filing complies with all applicable statutory and regulatory provisions for the state ofArkansas							
Print	Print Name Juli K. Fleming Title Senior Compliance Analyst						
Jui V Lumina							
Signa	ture Jui K. Heming	Date 08/12/10					

LH TD-1, Page 2 of 2 © 2009 National Association of Insurance Commissioners

17.	Form Filing Attachment			
This filing tra	nsmittal is part of company tracking number	AR031950300004		
This filing cor	responds to rate filing company tracking number			

	Document Name	Form Number		Replaced Form Number
	Description			Previous State Filing Number
01	•		☐ Initial ☐ Revised ☐ Other	
02			☐ Initial ☐ Revised ☐ Other	
03			☐ Initial ☐ Revised ☐ Other	
04			☐ Initial ☐ Revised ☐ Other	
05			☐ Initial ☐ Revised ☐ Other	
06			☐ Initial ☐ Revised ☐ Other	
07			☐ Initial ☐ Revised ☐ Other	
08			☐ Initial ☐ Revised ☐ Other	
09			☐ Initial ☐ Revised ☐ Other	
10			☐ Initial ☐ Revised ☐ Other	
11			☐ Initial ☐ Revised ☐ Other	



# LIFE INSURANCE COMPANY Mailing Address: P.O. Box 5423, Cincinnati, OH 45201-5423

August 12, 2010

NAIC No. 084-93661 FEIN No. 31-1021738

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Informational Filing - Annuity Investors Life Insurance Company

P1405005NW Individual Deferred Annuity Contract P1405105NW Individual Deferred Annuity Contract

Dear Insurance Commissioner Bradford:

Please accept this letter as notification to your department of Annuity Investors Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1405005NW/P1405105NW, which were approved for use in your state on 09/15/05, under file number 30538.

We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Values document is enclosed for your records

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at jfleming@gafri.com.

Sincerely,

Juli K. Fleming

Senior Compliance Analyst

Jui K. Huming

Company Tracking Number: AR031950300004

TOI: A071 Individual Annuities - Special Sub-TOI: A071.001 Equity Indexed

Product Name: Annuity Individual Fixed
Project Name/Number: Annuity Individual Fixed/

# **Superseded Schedule Items**

Please note that all items on the following pages are items, which have been replaced by a newer version. The newest version is located with the appropriate schedule on previous pages. These items are in date order with most recent first.

Creation Date: Schedule Schedule Item Name Replacement Attached Document(s)

**Creation Date** 

08/12/2010 Supporting Cover Letter 08/12/2010 Cover Letter.PDF

Document (Superceded)



# LIFE INSURANCE COMPANY Mailing Address: P.O. Box 5423, Cincinnati, OH 45201-5423

August 12, 2010

NAIC No. 084-93661 FEIN No. 31-1021738

Insurance Commissioner Jay Bradford Compliance - Life and Health Arkansas Department of Insurance 1200 West Third Street Little Rock, AR 72201-1904

RE: Informational Filing - Annuity Investors Life Insurance Company

Dear Insurance Commissioner Bradford:

Please accept this letter as notification to your department of Annuity Investors Life Insurance Company's intent to expand the range of the Guaranteed Minimum Surrender Value Rate as referenced on the previously submitted Explanation of Variables for the policy form P1405005[NW]/P1405105[NW], which were approved for use in your state on XX/XX/XX, under file number [XXXX].

We are expanding the range of the Guaranteed Minimum Surrender Value Rate from 2%-3%, to 1%-3%. A revised Explanation of Values document is enclosed for your records

With this information, I look forward to receiving a favorable response to this filing.

If you have any questions or require additional information regarding this submission, please feel free to contact me at either of the phone numbers indicated below or via e-mail at jfleming@gafri.com.

Sincerely,

Juli K. Fleming

Senior Compliance Analyst

Jui K. Fleming